

Methodological Guidance for the Life Sciences Industry. An Industry Perspective

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Rio, 27 June 2011

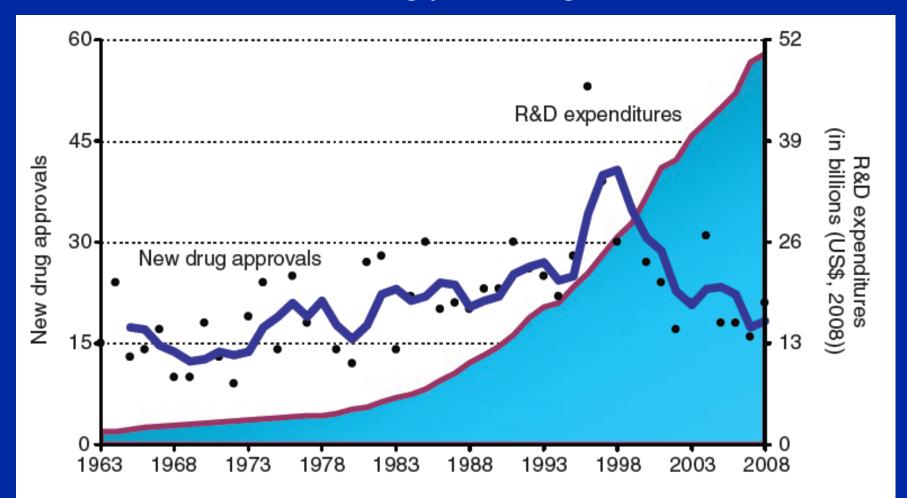




What is the issue?

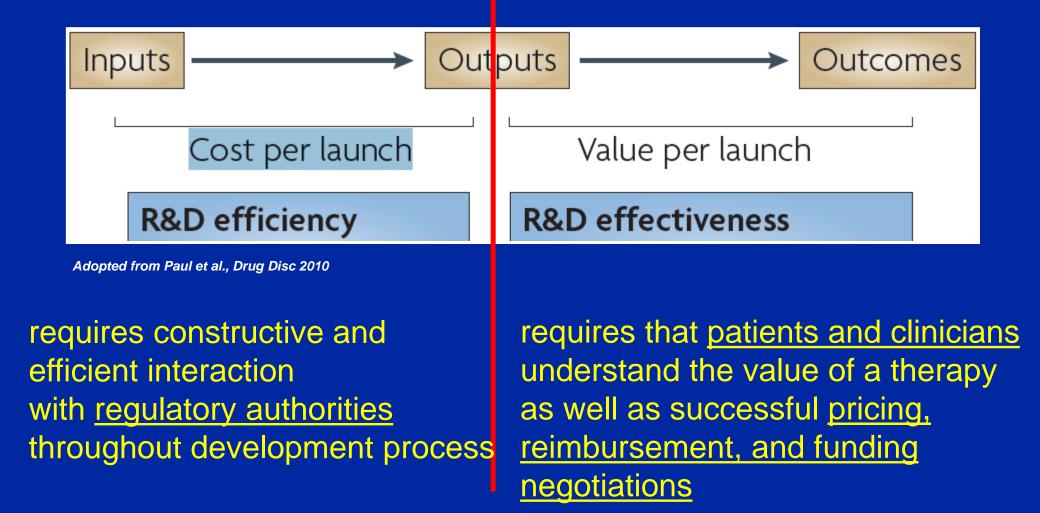


Technology development decisions *R&D investments increasingly challenged*





R&D efficiency and effectiveness *The two dimensions of R&D success*





What can be done?



Regulators have started to position themselves *EMA and the "dynamic" aspect of its role*



The drug regulator's role...

..to protect public health against unsafe or ineffective drugs against the consequences of untreated disease

This role translates into a mandate to support the development of beneficial drugs

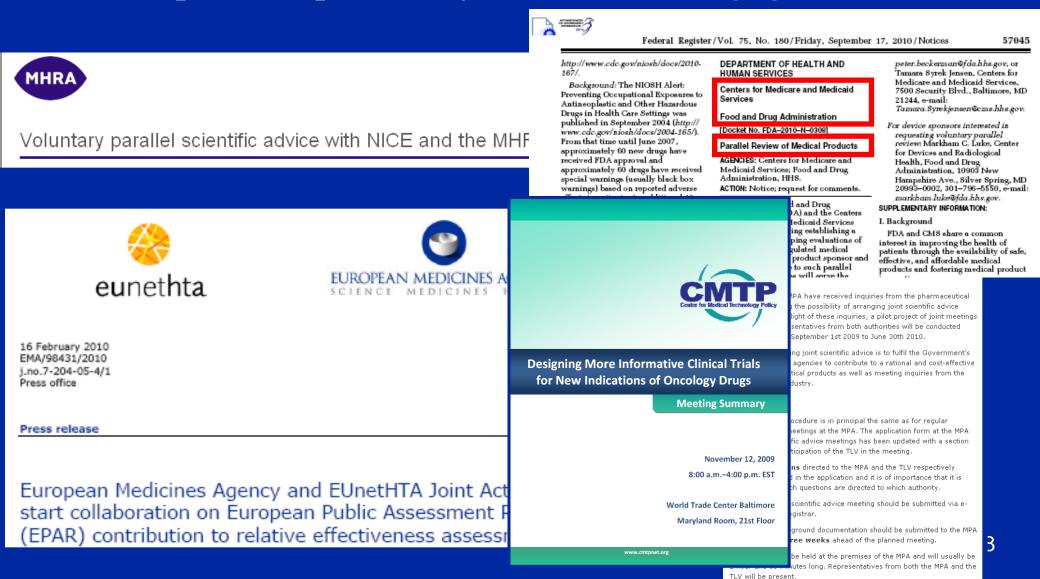
HTA agencies, payers and early advice Isolated pilots or phase I of constructive engagement?

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Health and Clinical Excellence				
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Home About NICE Scientific advice				
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What we do		Scientific advice consultancy service		
How we work				
NICE website development		NICE offers product-specific scientific advice to pharmaceutical companies and device manufacturers about products they have in development that may be referred for a technology appraisal.		
Jobs		Based on a briefing book, written questions submitted by the company and a face-to-face meeting, NICE will provide an advice report. There is a fee for this service.		
Tenders				
Scientific advice		Advice given by NICE will be in response to the written questions asked and documentation submitted and cannot account for future changes and developments in scientific knowledge or appraisal requirements.		
Quality and Outcomes Framework		Why seek advice?		
Quality standards		NICE's technology appraisal processes require certain types of evidence about the product being appraised. A company may wish to seek advice from NICE to ensure that their clinical- and cost-effectiveness studies can produce evidence that is relevant for a NICE technology appraisal.		
NICE International				
		More information about NICE's technology appraisal methods.		
		When can advice be sought?		
		A useful time for requesting scientific advice could be during phase II studies before the planning of ph studies. The earlier in the development process the less specific the advice can be, and the later in the process the less likely it is that companies will be able to make changes to the design of clinical trials.		
		What advice can be requested?		
		Scientific advice can be given on many issues connected with the development of evidence for post-regulatory		

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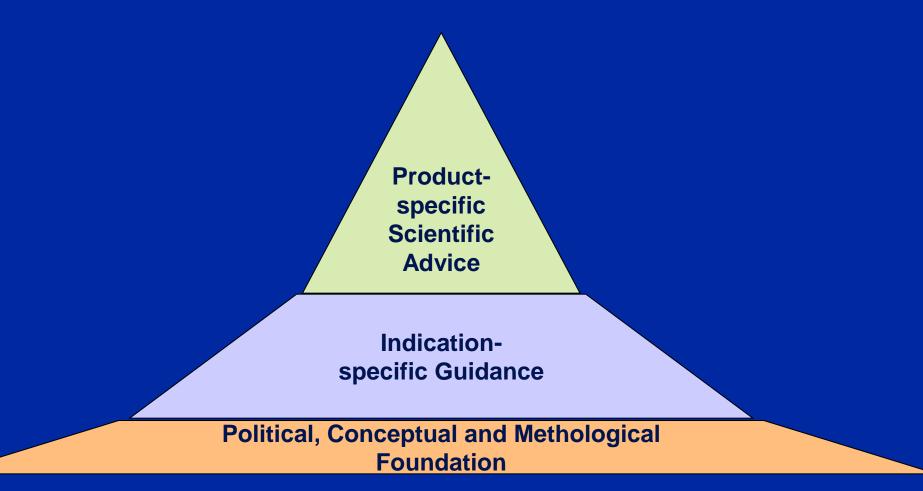


Multi-stakeholder consultations Isolated pilots or phase I of constructive engagement?





Good intentions exist - but action is needed *Subject layers of interest*





"Reasonable" evidentiary and analytical standards *What does it need?*

- 1. A shared interest of all stakeholders to establish "reasonable" standards i.e. to balance relevance, validity, feasibility, and timeliness
- 2. Sustainable platform(s) and resources to promote inclusive involvement of stakeholders (manufacturers, patients/providers/regulators and payers) and (other) experts
- 3. Transparency about the value of demanding additional evidence, the associated burden in terms of patient access delays as well as the longer term "dynamic" implications for the innovation process
- 4. Recognition of the global scope of technology development

But that's easier said than done...



Participation, governance, processes and funding *Some first thoughts*

- 1. Broadest inclusion of decision makers (technology developer, patients, provider, regulators, HTA agency, and payers)
- 2. Build trust and understanding
- 3. Recognize self-interest as the primary motive for constructive participation
- 4. Recognize competition as the major source of better ideas
- 5. Recognize opportunities to collaborate whenever these emerge



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Participation, governance, processes and funding *Some first thoughts*

- 1. Broadest of decision makers (technology developer, patients, provider, regulators, HTA agency, and payers)
- 2. Build trust and understanding
 - Participants need a clear understanding of each others roles and responsibilities, how they share interests and how they are different.
- 3. Recognize self-interest as the primary motive for constructive participation
 - All participants will be inevitably "self-interested", often labeled as "biased". But there are more efficient ways to handle this than discrimination or exclusion.

4. Recognize competition as a major source of better ideas

 This endeavour does not need a monopolistic position that cannot be contested by those with even smarter ideas.